

# Virtual Asia Life Insurance Summit

Theme: Life & Health in Digital Era

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he global life insurance industry has weathered onslaughts from multiple fronts - a global pandemic, persistently low interest rates, regulatory changes and changing customer expectations. Health has become a big thrust of the life sector too even before the Covid pandemic broke all boundaries.

The latest thrust stemming from the rise of online players in the life market is set to transform the industry across Asia. To what extent will digital insurers disrupt the industry? Can insurers reverse this trend of low growth while dealing with new challenges like climate-change related risks? How has COVID-19 changed the life insurance industry? How has health changed the life industry? Amidst all this digital inroads, do agents and advisers provide a solid lifeline?

The Virtual Asia Life Insurance Summit will bring together leading experts and key players to provide a comprehensive analysis of the changing life insurance landscape in Asia today. It will plot the route to profitability and growth with focus on customers, products and distribution.

### Proposed topics;

- New growth opportunities & new Risks for the life industry
- Looking back to reimagine the future How the chaos of 2020 will shape the industry in the next decade
- Agents and Agency Management: Competing for Agents?
- Agents as the competitive edge for life insurers
- Do digital companies lead the industry?
- Will non-digital fade away?
- COVID 19 and denied life insurance claims
- COVID-19 impact on life new business and underwriting
- COVID-driven innovation in life insurance products and pricing
- Life markets in Asia Trends and developments of the life industry in various markets - Strategic tips and lessons
- Digitalised life insurance: Generating full digital value
- The future of predictive analytics underwriting
- Mental health underwriting
- CEO Panel Discussion on the state of life
  - Challenges, strategies, initiatives and mindset needed to survive unprecedented times / a world where COVID 19 is endemic
  - Perspectives and responses for 2021

### **Who Should Attend**

- CEOs, COOs, CFOs and CIOs of Life and Composite Insurance companies
- Wealth Management and Fund Managers
- Savings/Pension funds/ Unit Trusts entities
- Investment & Risk Analyst
- Banks
- Brokers
- Reinsurers
- Regulators
- Professionals Serving the Life Insurance Industry: Investment Managers, Actuaries, Auditors, Lawyers, IT Experts and Management Consultants

### **Day 1** | 24 August 2021, Tuesday / SGT (GMT +8)

2:00pm

Special Address: New growth opportunities & new Risks for the life industry



**Peter Ohnemus**Founder, Chairman, President and CEO of dacadoo ag

2:30pm

Looking back to reimagine the future - How the chaos of 2020 will shape the industry in the next decade



Frederick Hegner General Manager, Regional Health, Tune Protect Group

3:00pm

3:30pm

**Digitalised life insurance: Generating full digital value Naveen Tahilyani**Managing Director and CEO, Tata AIA Life Insurance

Life markets in Asia - Trends and developments of the life industry in various markets - Strategic tips and lessons



**Huey Fang Chen** Head of Health Solutions Asia, Swiss Re

4:00pm

COVID-driven innovation in life insurance products and pricing
Michael Egan
Expert Partner & Head Advanced Digital & Product Team Asia Pacific, Bain & Company

### 4:30pm

#### **CEO** Panel discussion on the state of life

- Challenges, strategies, initiatives and mindset needed to survive unprecedented times
- Perspectives and responses for 2021

Moderator:



Paul McNamara
Editorial Director,
Asia Insurance Review and Middle East Insurance Review

Panellists:



**Walter de Oude** Deputy Chairman, Aviva Singlife



**Khoo Ai Lin** CEO, Zurich Life Insurance Malaysia Berhad



**Thomas Dijohn**Senior Vice President, Asia-Pacific, dacadoo



**Laurent Pochat-Cottilloux** CEO, AXA Life & Health Reinsurance Solutions

5:30pm Networking Opportunities and Close of Day 1

## **Day 2 | 25 August 2021, Wednesday / SGT (GMT +8)**

2:30pm

How Pandemic disrupted the status quo of the life insurance domain in India?



**Naval Goel** Founder & CEO, PolicyX.com

3:00pm

Insurers and consumers in Covid-19 markets: Too many missed connections **Glenn Riseley** 



Founder & CEO, HeadUp Labs

3:30pm



Physical Channel in Digital World of Life Insurance Mangesh Vaitla Co-Founder & Executive Director, C2L BIZ Solutions

4:00pm

Panel - How has health changed the life industry? Moderator:



Matt Zafra Associate Partner, Bain & Company



**Cole Sirucek** Co-Founder & CEO, DocDoc



**Tom Duncan** MD, Head of Insurance and Wealth, Grab Financial Group



Kamlesh Rao Managing Director and CEO, Aditya Birla Sun Life Insurance

5:00pm



5:30pm Networking and End of Virtual Asia Life Insurance Summit